

Robin S. Lee

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Academic Appointments and Affiliations	Harvard University, Department of Economics	
	Associate Professor of Economics	7/2018–
	Assistant Professor of Economics	7/2014–6/2018
	National Bureau of Economic Research Faculty Research Fellow (Industrial Organization, Health Care)	5/2014–
Education	Harvard University	
	Ph.D., Business Economics	2008
	A.M., Economics	2005
	A.B., Economics, <i>magna cum laude</i>	2003
Research Fields	Industrial Organization, Applied Microeconomic Theory, Health Economics	
Refereed Publications	11. “The Price Effects of Cross-Market Hospital Mergers” (with Leemore Dafny and Kate Ho), forthcoming, <i>Rand Journal of Economics</i> .	
	10. “Equilibrium Insurer-Provider Networks: Bargaining and Exclusion in Health Care Markets” (with Kate Ho), February 2019, <i>American Economic Review</i> , 109(2): 473-522.	
	9. “Nash-in-Nash’ Bargaining: A Microfoundation for Applied Work” (with Allan Collard-Wexler and Gautam Gowrisankaran), February 2019, <i>Journal of Political Economy</i> , 127(1): 163-195.	
	8. “The Welfare Effects of Vertical Integration in Multichannel Television Markets” (with Greg Crawford, Michael Whinston and Ali Yurukoglu), May 2018, <i>Econometrica</i> , 86(3): 891-954.	
	7. “Interviewing in Two-Sided Matching Markets” (with Michael Schwarz), Fall 2017, <i>Rand Journal of Economics</i> , 48(3): 835-855.	
	6. “Hospital and Physician Prices and Treatment Choice in Labor and Delivery” (with Patricia Foo and Kyna Fong), Summer 2017, <i>American Journal of Health Economics</i> , 3(3): 422-453.	
	5. “Insurer Competition in Health Care Markets” (with Kate Ho), March 2017, <i>Econometrica</i> , 85(2): 379-417.	

**Refereed
Publications**
(continued)

4. “Competing Platforms,” Fall 2014, *Journal of Economics and Management Strategy*, 23(3): 507-526.
3. “Vertical Integration and Exclusivity in Platform and Two-Sided Markets,” December 2013, *American Economic Review*, 103(7): 2960-3000.
2. “Exclusivity and Control” (with Andrei Hagiu), Fall 2011, *Journal of Economics and Management Strategy*, 20(3): 679-708.
1. “Multiple Equilibria and Selection by Learning in an Applied Setting” (with Ariel Pakes), July 2009, *Economic Letters*, 104(1): 13-16.

**Other
Publications**

6. “Narrow Medical Provider Networks: Welfare Implications and Approaches to Market Design” (with Kate Ho), in preparation for *More Equal By Design: Economic Design Responses to Inequality*, eds. Scott Duke Kominers and Alex Teytelboym, Oxford University Press.
5. “Empirical Models of Bilateral Contracting,” *Emerging Trends in the Social and Behavioral Sciences*, eds. Robert A. Scott and Stephen M. Kosslyn, Wiley, 2015.
4. “Home Videogame Platforms,” *The Oxford Handbook of the Digital Economy*, eds. Martin Peitz and Joel Waldfogel, Oxford University Press, 2012.
3. “Price Discrimination in Service Industries” (with Anja Lambrecht, Katja Seim, Naufel J. Vilcassim, Amar Cheema, Yuxin Chen, Gregory Crawford, Kartik Hosanagar, Raghuram Iyengar, Oded Koenigsberg, Eugenio Miravete, Ozge Sahin, Katja Seim), June 2012, *Marketing Letters*, 23(2): 423-438.
2. “Subsidizing Creativity through Network Design: Zero Pricing and Net Neutrality” (with Tim Wu), Summer 2009, *Journal of Economic Perspectives*, 23:3, 61-76.
1. “Signaling Preferences in Interviewing Markets” (with Michael Schwarz), September 2007, *Computational Social Systems and the Internet*, no. 07271 in *Dagstuhl Seminar Proceedings*, Dagstuhl, Germany.

Working Papers

“Markov-Perfect Network Formation: An Applied Framework for Bilateral Oligopoly and Bargaining in Buyer-Seller Networks” (with Kyna Fong), 2013, revise and resubmit at *The Review of Economic Studies*.

Working Projects

“Health Insurance Menu Design: Managing the Spending-Coverage Tradeoff” (with Kate Ho).

“Will the Market Fix the Market? A Theory of Stock Exchange Competition and Innovation” (with Eric Budish and John Shim).

**Awards,
Fellowships,
Grants, and
Honors**

National Science Foundation
“Bargaining and Network Formation: Equilibrium Medical
Provider Networks in Health Care Markets” (SES-1730063) 8/2017-7/2020

NYU Center for Global Economy and Business Grants:
“Provider Network Design and Contracting in Managed Care” Spring 2012
“Welfare Effects of Vertical Integration in Multichannel TV” Fall 2011

Roger Martin Award for Excellence in Doctoral Research 2008
NET Institute Research Grant 2007
Harvard Business School Doctoral Fellowship 2003–2008

Teaching
[Avg. Rating]

Harvard
Undergrad IO (Ec1640): Spring 2016, Spring 17, Fall 17 [All: 4.9/5.0]
PhD IO (Ec2610/11/12): Fall 2014, Spring 16, Fall 17 [All: 4.9/5.0]

NYU
PhD IO: Fall 2010-13 [All: 6.4/7.0]
MBA Core (Firms & Markets): Spring 2010, Fall 2010-13 [2011-13: 6.6/7.0]

Guest Lectures
29th Jerusalem Summer School of Economics (2018); Department of Justice (2016);
Harvard (2013); Princeton (2013); Northwestern (2012)

Ph.D. Advising
(Year, Initial
Placement)

Harvard
1. Mike Egesdal (2016, Airbnb)
2. Elaine Chung (2017, Spotify)
3. Jing Li (2017, MIT Sloan)
4. Daniel Pollmann (2017, QuantCo)
5. Luca Maini (2018, UNC)

NYU
1. Lai Jiang (2012, UBC Marketing)
2. Krzysztof Wozniak (2013, Federal Reserve)
3. Jason Hong (2014, DOJ)
4. Malika Krishna (2016, Cornerstone)
5. Jihye Jeon (2017, BU)

Academic Visits

MIT Sloan School of Management, Applied Economics Fall 2016
Yale University, Cowles Foundation September 2016
Columbia University, Department of Economics November 2016,
Spring 2014
Harvard University, Department of Economics Spring 2013
Northwestern University, Center for the Study of IO Spring 2012

**Other
Positions**

New York University Stern School of Business (Visiting Scholar) 9/16–present,
7/08–6/2009

**Other
Professional
Activities**

Editorial:

2011-present: Associate Editor, *International Journal of Industrial Organization*

Invited Speaker:

2016: Asian Meeting of the Econometric Society

2014: European Association for Research in Industrial Economics Conference

Conference and Seminar Presentations:

2018-19 (including upcoming): HKUST; New Directions in Market Design Conference (UPenn); (De)Centralization and Incentives Conference (JHU)

2017-18: U. Virginia; Wharton-Penn; DOJ; Chicago Booth (Applied Economics); Bates White; CREST Paris; UCL; Leuven; ESRC-cemmap Conference (Empirical Analysis of Contracting and Bargaining)

2016-17: Yale; Northwestern; Stanford; UCLA; Columbia; MIT; Columbia/Duke/MIT/NU IO Theory Conference; AEA Annual Meetings; Wash U. Olin; CRATE Conference, NYU; Economics of Platforms Workshop, Berlin; Arizona; Bank of Canada / John Deutsch Institute Workshop on Financial Intermediation and Regulation, Queens U.; Cowles Structural Microeconomics Conference

2015-16: Penn State; Maryland; Stanford GSB; FTC Microeconomics Conference; Yale; Caribbean Health Economics Symposium; AEA Annual Meetings; Toulouse; Zurich; 10th Invitational Choice Symposium

2014-15: Dartmouth Winter IO Conference; Winter Marketing-Economics Summit; Brandeis; Queen's; Utah Winter Business Economics Conference (WBEC); Boston College; International IO Conference (IIOC); U. Toronto Rotman, U. Tokyo IO Conference; Western Economics Association International Conference; Cowles Structural Microeconomics Conference; NBER Summer Meetings (IO and Health Care); Econometric Society World Congress

2013-14: Duke/UNC; DOJ; BEA; 24th Annual Health Economics Conference (U. Penn); UCLA Anderson; Northwestern; Harvard; Chicago Booth (Marketing); Ohio State; Berkeley; Wharton; Mannheim; Wisconsin; Columbia; Princeton; Case Western; Bates White; CEPR-JIE; Barcelona GSE Summer Forum;

2012-13: Harvard; Mini-Networks Conference (Brown); Johns Hopkins; Southern Methodist; LSE; IIOC; Northwestern; FTC; 9th Invitational Choice Symposium; Society for Economic Dynamics

2011-12: Haas (Marketing); Yale SOM (Marketing); AEA Annual Meetings; Rochester GSB; Northwestern; MIT

2010-11: AEA Annual Meetings (iHEA Session); Utah WBEC; Canadian Competition Bureau; Columbia; IIOC; Yale; Chicago Booth (Theory); 12th CEPR-JIE Applied IO Conference (Tel Aviv); SITE Summer Workshop

2009-10: Duke Young Empirical Microeconomists' Jamboree; U. Toronto; 8th Invitational Choice Symposium; U. Warwick; UBC Annual IO Conference

2008-09: U. Wisconsin; Cornell; U. Minnesota; UC Santa Cruz; 7th Annual IIOC

2007-08: Yahoo! Research; Harvard/HBS; Chicago; Northwestern/Kellogg; Princeton; NYU Stern; Columbia; Stanford GSB; UC Berkeley/Haas; Wharton; LSE; Yale/Yale SOM; UCLA; Microsoft Research; MIT Sloan; HEC Montreal; NET Institute (NYU Stern); Stony Brook Game Theory Festival

2006-07: IDEI Software and Internet Conference (Toulouse)

**Other
Professional
Activities**
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Discussions: NBER IO (Summer 2012, Winter 2019); ASSA Annual Meetings (2012, 2015, 2017, 2018, 2019); HEC IO Conference (2013, 2016); NBER Insurance (2016); IIOC (2009, 2011, 2015); NBER Healthcare/Insurance (2014); NYU IO Day (2014); Searle Antitrust (2012, 2014); UT Austin Empirical IO Conference (2014); NBER Digitization (2012); Northwestern-Toulouse IO (2012); Auctions and Procurements Conference (2011); NET Institute (2010); FTC Microeconomics Conference (2008)

Co-Organizer: NBER IO Winter Meetings (Winter 2017); NYU Stern IO Day (2013-14)

Panelist Member: FTC Hearings on Competition and Consumer Protection in the 21st Century (2018); American Antitrust Institute (2016); National Health Policy Conference (2015); FTC Microeconomics Conference (2014)

Program Committees: IIOC (2015); ACM Electronic Commerce (2009-12); Sixth Ad Auctions Workshop (2010); Auctions, Market Mechanisms, and Their Applications (2009-10); Two-Sided Markets Regulation and Competition Policy (2010)

Refereeing/Reviewer: *AEJ: Applied Economics*; *AEJ: Economic Policy*; *AEJ: Microeconomics*; *American Economic Review*; *Econometrica*; *Economic Inquiry*; *International Economic Review*; *International Journal of Industrial Organization*; *Journal of Economics and Management Strategy*; *Journal of Health Economics*; *Journal of Industrial Economics*; *Journal of Marketing Research*; *Journal of Political Economy*; *Marketing Science*; *National Science Foundation*; *Quantitative Economics*; *Quarterly Journal of Economics*; *Quantitative Marketing and Economics*; *RAND Journal of Economics*; *Review of Economics and Statistics*; *Review of Economic Studies*; *Review of Industrial Organization*; *Robert Wood Johnson Foundation*

Personal

Citizenship: USA