

JOSHUA SCHWARTZSTEIN

jschwart@fas.harvard.edu

Office Contact Information

Department of Economics, Harvard
University
Littauer Center
Cambridge, MA 02138
202-834-8028

Home Contact Information

18 Mt. Auburn Street
Cambridge, MA 02138

Undergraduate Studies:

B.A. in Behavioral Economics, Economics, and Mathematics, Cornell University, *Summa Cum Laude*, 2005

Graduate Studies:

Ph.D. Candidate in Economics, Harvard University, 2005 to present

Honors, Scholarships, and Fellowships:

2005 -	National Science Foundation Graduate Research Fellowship
2007	Price Theory Scholar, Becker Center on Chicago Price Theory, University of Chicago
2005	Phi Beta Kappa
2002-2005	College Scholar, Cornell University College of Arts and Sciences

Research Experience and Other Employment:

Summer, 2004	Federal Reserve Board (Capital Markets Section), Paid Project Intern
-----------------	--

Publications:

“Coarse Thinking and Persuasion,” (with S. Mullainathan and A. Shleifer), *Quarterly Journal of Economics*, forthcoming, 2008

Work in Progress:

“Product Spaces in Our Heads,” (with S. Mullainathan and A. Shleifer)
“Coarse Thinking and Disclosure,” (with S. Mullainathan and A. Shleifer)

Presentation:

“Coarse Thinking and Persuasion,” at the Harvard Law, Economics, and Organizations Research Seminar (February 2007)