

# Mahzarin R. Banaji

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## Office Address

Department of Psychology  
Harvard University  
33 Kirkland Street  
Cambridge, MA 02138  
USA

## Home Address

26 Elmwood Avenue  
Cambridge, MA 02138  
USA

Campus Address: Room 1520, William James Hall  
Corner of Kirkland Street and Divinity Avenue

Ph: 617 / 384 – 9654 Administrative Assistant to Banaji  
Ph: 617 / 384 – 9203 Banaji Office, William James Hall  
Fx: 617 / 384 – 9517 Banaji Office, William James Hall  
Fx: 617 / 495 – 3728 Psychology Department, William James Hall

Email Address: [mahzarin underscore banaji at harvard dot edu](mailto:mahzarin_underscore_banaji_at_harvard_dot_edu)  
Lab Website: <http://www.people.fas.harvard.edu/~banaji>  
Demo Website: <http://implicit.harvard.edu>

## Academic Appointments

2002 –

### **Richard Clarke Cabot Professor of Social Ethics**

Department of Psychology, Harvard University

2011-2014

### **George A. and Helen Dunham Cowan Chair in Human Social Dynamics**

Santa Fe Institute

2011-2012

### **Fellow, Edmond J. Safra Foundation Center for Ethics**

Project on Institutional Corruption, Harvard University

2010-

### **Senior Advisor to the FAS Dean on Faculty Development**

Harvard University

2002-2008

Carol K. Pforzheimer Professor at Radcliffe

Radcliffe Institute for Advanced Study, Harvard University

2001

Reuben Post Halleck Professor of Psychology

Department of Psychology, Yale University

1997 – 2001

Professor, Department of Psychology, Yale University

1997 spring and 2001 fall

Visiting Scholar, Department of Psychology, Harvard University  
1992 – 1997  
Associate Professor, Department of Psychology, Yale University  
1986 – 1992  
Assistant Professor, Department of Psychology, Yale University  
1985 – 1986  
NIAAA Postdoctoral Fellow (Sponsor: Claude M. Steele; Elizabeth Loftus)  
Department of Psychology, University of Washington  
Instructor, Department of Psychology, University of Washington  
1982 – 1983  
Instructor, Department of Psychology, Ohio State University  
1981 – 1982  
Research Assistant to Anthony G. Greenwald, Ohio State University  
Research Assistant at Nisonger Center, Ohio State University

### **Education**

1980 –1985  
Ohio State University, Columbus, Ohio, M.A., 1982; Ph.D., 1986 Psychology  
Specialization: Social Psychology; Minor: Cognitive and Quantitative Methods  
1978 – 1980  
Centre for the Study of Social Systems, Jawaharlal Nehru University, New Delhi  
Enrolled in M.Phil. program  
1976 – 1978  
Osmania University, Hyderabad, India, M.A., 1978, General Psychology  
1973 – 1976  
Nizam College, Hyderabad, India, B.A., 1976; English, Philosophy, Psychology  
1964 – 1971  
St. Ann's High School, Secunderabad, India, Indian School Certificate (ISC)  
University of Cambridge Local Examinations Syndicate

### **Thesis and Dissertation**

Master's Thesis: *Cognitive models of the self: Evidence for an encoding centrality principle*. Ohio State University, 1982  
Doctoral Dissertation: *Affect and memory: An experimental investigation*. Ohio State University, 1986

### **Awards, Honors, Fellowships, Grants**

#### Awards:

National Merit Scholar, 1976  
University Grants Commission Fellowship Award, 1978  
Parsi Panchayat Fellowship, 1980  
Tata Endowment Fellowship, 1980  
American Association of University Women International Fellowship, 1980  
Presidential Fellowship, Ohio State University, 1984

National Institute for Alcohol and Alcohol Abuse Postdoctoral Fellow, 1985-1986  
Eli Lilly Foundation Fellowship, 1986  
Junior Faculty Fellowship, Yale University, 1989  
Lex Hixon '63 Prize for Teaching Excellence, Yale College, 1991  
James McKeen Cattell Fund Fellowship, 1997  
John Simon Guggenheim Memorial Foundation Fellowship, 1997  
Gordon Allport Intergroup Relations Prize, 2000  
Morton Deutsch Award for Social Justice, 2006  
Presidential Citation, American Psychological Association, 2007  
Carol and Ed Diener Award for Outstanding Contributions to Social Psychology, 2009

Honors and Elected Fellowships:

Fellow, American Psychological Society; Charter Member, 1988  
Secretary, American Psychological Society, 1997-1999  
Fellow, American Psychological Association  
    Student member, 1981-1986, Full member since 1987  
    Divisions 1 (General), 3 (Experimental), 8 (Personality & Social), 9 (Social Issues)  
    Member, Board of Scientific Affairs, 1999-2001  
Fellow, Society for Personality and Social Psychology  
Fellow, Society for the Psychological Study of Social Issues  
Society of Experimental Social Psychology, elected 1991  
    Executive Committee, 1996-1999  
Reuben Post Halleck Professor of Psychology, Yale University, 2001  
Tercentennial Medal, Yale University, 2001  
Carol K. Profzheimer Professor, Radcliffe Institute for Advanced Study, 2002  
Richard Clarke Cabot Professor of Social Ethics, Harvard University, 2002  
Fellow, American Association for the Advancement of Science, elected 2002  
Hungarian Academy of Sciences, First in series, *Social Psychology: The Second Century*, Collected Papers, 2003  
Pforzheimer Fellow, in residence at RIAS, 2004-2005  
Rockefeller Foundation Fellow, Bellagio Study Center, Italy, 2004  
Japanese Society for the Promotion of Science Fellowship, 2006  
Fellow, Society of Experimental Psychologists, elected 2004  
Pforzheimer Fellow, in residence at Radcliffe, 2007-2008  
Fellow, American Academy of Arts and Sciences, elected 2008  
Herbert A. Simon Fellow, American Academy of Political and Social Science, elected 2009  
President, Association for Psychological Science, 2010-2011  
George A. and Helen Dunham Cowan Chair in Human Social Dynamics, Santa Fe Institute

Grants:

Alcoholism and Drug Abuse Institute, 1985-1986, The influence of alcohol on memory:  
    The role of internal cues

IBM-Project Eli Grant, 1987, Social interaction computer laboratory (with P. Salovey)  
Ford Foundation, 1987-1988, Co-PI, Race and gender in the curriculum  
J.T. Enders Grant, Yale University, 1988, Alcohol and memory  
Social Science Faculty Research Award, Yale University, 1988-1989, Integration rules in perception and memory for affective information  
Social Science Faculty Research Award, Yale University, 1989-1990, Measures of unconscious prejudice  
Moore Fund Grant for Course Development, Yale University, 1991-1992, 1993-1994 (with M. Tarr)  
National Science Foundation, 1992-1994, Implicit stereotypes, implicit attitudes, and prejudice (DBC-9120987)  
National Science Foundation, 1995-1997, Implicit stereotypes, implicit attitudes, and prejudice (SBR-9422241)  
Moore Fund Grant for Course Development, Yale University, 1996-1997, 1998-1999  
Andrew W. Mellon Foundation, 1995-1998, Yale project on campus life experience (with P. Salovey and E. Aries)  
John F. Enders Collaborative Research Grant, 1997, Yale University (with S. Carpenter)  
National Science Foundation, 1998-2000, Implicit social cognition: Indirect measurement of attitudes (prejudice), stereotypes, and self-esteem (SBR 9709924)  
National Science Foundation (POWRE Award) 1998-2000, Implicit attitudes toward mathematics and science (SBR-9709924)  
National Institute of Mental Health, 1999-2004, Implicit social cognition (1R01MH57672)  
National Science Foundation, 1999, Conference on construct validity/implicit social cognition (with A. G. Greenwald)  
Sponsor: National Science Foundation, 1999-2001, POWRE Award, Stephanie Goodwin  
Sponsor: Swiss National Science Foundation, 1999-2001 Award, Thierry Devos  
Sponsor: Japanese Government (Shinshu University) Award, Kimihiro Shiomura, 2000-2001  
Host to Fulbright Fellow, Maira Mukambayeva, 2000-2001  
Harvard Law School Grant for Implicit Social Cognition Research, 2002  
American Psychological Association, 2001, Festschrift for William J. McGuire (with J. Jost, D. Prentice)  
National Institute of Mental Health, 2000-2002, Understanding HIV-relevant stigma in India (with M. Merson, P. Salovey, P. Rao)  
National Science Foundation, 2000-2002, Creativity Extension to SBR-9709924  
Radcliffe Institute for Advanced Study, Exploratory seminar grant, 2002-2003  
Third Millennium Foundation, The development of implicit social cognition, 2003-2006  
National Institute of Mental Health, Implicit Social Cognition on the Internet (subcontract from B. Nosek), 2003-2008 (5R01MH068447)  
Russell Sage Foundation, The science of prejudice and the legal design of equality, 2003-2005  
Clarke Fund, Harvard University, Empathy observed through facial mimicry, 2003-2005

Time Warner/Radcliffe Institute Video Project Award, 2004  
Mind Science Foundation, Meditation and yoga as moderators of implicit bias, 2005  
(with Scott Akalis)  
Institute for Quantitative Research in the Social Sciences, Information Technology  
Grant, 2005  
Wallace Foundation, Implicit Social Cognition Outreach Support, 2005  
Robert Wood Johnson Grant, Harvard Medical School (w/Dana Carney, Nancy Krieger)  
2006  
National Science Foundation, Social Cognition, (Co-PI, Jason Mitchell), 2007-2010  
National Institute of Aging, Nancy Krieger (PI), Subcontract, 2007-2012  
MacArthur Foundation, Law and Neuroscience (with Elizabeth Phelps), 2009-2011  
Edmond J. Safra Foundation Center for Ethics, 2010-2012 Grant to support Personnel  
Mind Life Foundation, Judicial Decision-Making, 2010  
Edmond J. Safra Foundation Center for Ethics Grant to support research on institutional  
corruption, 2011-2013  
Santa Fe Institute, Research Grant, 2011

#### Keynote Addresses and Endowed Lectures

1. Keynote Address, Parents Weekend, Yale College, 1991
2. Keynote, *Tagung Experimentell Arbeitender Psychologen*, Berlin, 1997
3. *Ralph Thomas Leadership Lecture*, Class of 2002, Yale College, 1998
4. Keynote, Symposium on New Developments in Social Psychology: Toward the  
Year 2000. American Psychological Society, 1999
5. *Kendon Smith Lectures*, University of North Carolina, Greensboro, 1999
6. Yale Science Forum, New Haven, CT, 2000
7. *DeVane Lecture*, Democratic Vistas, Tercentennial Lectures, Yale University,  
2001
8. *Annual Arthur Liman Public Interest Program Colloquium*. Yale Law School,  
2001
9. *Allan Edwards Memorial Lecture*, University of Washington, 2001
10. *Bring the Family Address*, American Psychological Society, 2001
11. *Sage Presidential Symposium*, Society for Personality and Social Psychology,  
2001
12. *Presidential Symposium*, American Sociological Association, 2002
13. Keynote address, *National Association of Women Judges*, 2002
14. Keynote address, Eastern Psychological Association, 2002
15. *Dean's Lecture*, Harvard Law School, 2003
16. *Science Center Lecture*, Harvard University, 2003
17. *Dean's Lecture*, Yale Law School, 2003
18. *Distinguished Scholar Lecture*, Ohio State University, 2003
19. Keynote address, *Conference of Chief Judges*, Boston, 2003
20. Keynote address, *Mind Science Institute*. San Antonio, 2003
21. Keynote, Social Cognitive Neuroscience Conference, SPSP, 2003
22. *Derek Bok Center for Teaching and Learning*, 2004

23. Keynote address, *Judicial Conference of Probate and Family Court Judges*, 2004
24. *IDEAS Boston*, Boston Globe, 2004
25. Harvard Alumni Association, Board of Directors, 2004
26. *Distinguished Scientist Lecture*, American Psychological Association [NEPA], 2004
27. *Saturday School Lecture*, Harvard Law School, 2004
28. *Eric M. Mindich Symposium on Experimental Social Science*, 2004
29. *Robert G. Crowder Lecture*, Yale University, 2005
30. *James A. Thomas Lecture*, Yale Law School, 2005
31. *Murdock Lecture*, Leverett House, Harvard University, 2005
32. Keynote Address, Midwestern Psychological Association, 2005
33. *Oversees Speaker Lecture*, British Psychological Society, Edinburgh, 2005
34. Keynote Address, Looking Toward the Future, University of Wisconsin, 2005
35. Keynote Address, Kennedy School of Government, 2005
36. Keynote Address, Eastern Psychological Association, 2005
37. *Domestic Policy Forum*, Keynote, Tufts University, 2005
38. Dean Sorensen's *Humanities Symposium*, Harvard University, 2005
39. Social Cognition Conference, Keynote Address. Memphis, 2005
40. *G. Stanley Hall Lecture*, American Psychological Association, 2007
41. *Spielberger Symposium*, American Psychological Association, 2007
42. *Presidential Symposium*, American Psychological Association, 2007
43. *State of the Art Keynote Address*, European Social Cognition Transfer of Knowledge Conference, Brno, Czech Republic, 2007
44. *Donald Hebb Lecture*, McGill University, 2007
45. *Parents Together Lecture*, Greenwich Academy and Brunswick School, 2007
46. *Dean's Lecture*, New York University, 2008
47. Keynote, Operation HOPE Board, Santa Monica, 2008
48. Keynote, American Bar Association, Commission on Women in the Profession, 2009
49. Keynote, Barrow Neurological Institute, Neuroscience Conference, 2009
50. *Anna and Samuel Pinanski Lecture*, Wellesley College, 2009
51. Keynote, State Bar of Nevada, Lake Tahoe, 2009
52. American Psychological Association, *Famous Psychologists Series*, 2009
53. *Ann Radcliffe Trust Lecture*, Harvard College, 2009
54. *Mellon Foundation Public Lecture*, Bates College, 2010
55. *Distinguished Lecturer*, Boston University, 2010
56. Keynote Address, Pew Trust Lecture in Biomedical Sciences, Costa Rica, 2010
57. Provost's and President's Lecture on Diversity and Development, Ohio State, 2010
58. *Hazinski Lecture*, Vanderbilt University Medical School, 2010
59. *Kendall Lecture*, Gustavus Adolphus College, 2010
60. Public Lecture, Santa Fe Institute, 2010

61. *Class of '51 Distinguished Lecture*, United States Military Academy at West Point, 2010
62. Boston Museum of Science Public Lecture, 2011
63. *Quinn Lecture*, University of British Columbia, 2011
64. Keynote Address, Public Responsibility in Medicine and Research, 2011
65. *Presidential Symposium*, Association for Psychological Science, 2011
66. *In the Psychologist's Studio*, Association for Psychological Science, 2011
67. Keynote, Institute for Religion in an Age of Science, Chautauqua, NY, 2011
68. Keynote, European Congress of Psychology, Istanbul, Turkey, 2011
69. Indian Institute for Advanced Study, *Director's Public Lecture*, Shimla, 2011
70. Keynote, Inter-American Development Bank, Brazil, 2011

Institute Fellowships and Affiliations:

Institute for Social and Policy Studies Fellowship, Yale University, 1989-1992  
Fellow, Morse College, Yale College, 1986-1993  
Fellow, Davenport College, Yale University, 1994-2001  
Fellow, Senior Common Room, Leverett House, Harvard University, 2002-  
Harvard Business School, Organizational Behavior Doctoral Program, 2002-2009  
Mind, Brain, Behavior Initiative, Interfaculty Initiative, 2002-2007  
Institute for Quantitative Research in the Social Sciences, 2002-2005  
University Committee on Human Rights, 2002-  
Safra Center for the Study of Ethics, Harvard University, 2010-  
Indian Institute for Advanced Study, 2011  
Santa Fe Institute, 2011-2014

**Editorial Service**

*Editor:*

Editor (USA) with Miles Hewstone (UK), *Essays in Social Psychology*, Psychology Press, 2000-  
Editor, Special Issue on Unconscious Processes in Stereotyping and Prejudice  
*Journal of Experimental Social Psychology*, 33, 1997  
Editor (with M. H. Bazerman), Special Issue on The Social Psychology of Ordinary Unethical Behaviors, *Social Justice Research*, Vol. 17, No. 2, 2004

*Associate Editor:*

*Journal of Experimental Social Psychology*, 1994-1996  
*Psychological Review*, 1996-1998  
*Encyclopedia of Psychology*, 1996-2000

*Editorial or Advisory Board*

*The DuBois Review: Social Science Essays and Research on Race*  
Cambridge University Press and DuBois Institute, Harvard University  
Social Cognition and Social Neuroscience Series, Oxford University Press  
Political Psychology Series, Oxford University Press

Time-Sharing Experiments for the Social Sciences (TESS)  
Editorial Board Member, Elsevier Encyclopedia of Consciousness  
Advisory Group, Sage Handbook of Social Cognition

*Editorial Board Member: Past*

Psychological Bulletin, 1992-1996  
Personality and Social Psychology Bulletin, 1993-1994  
Journal of Experimental Social Psychology, 1999-2001  
Journal of Experimental Psychology: General, 2001-2004  
Journal of Personality and Social Psychology: Attitudes and Social Cognition,  
1994-2011

Psychological Review, 2003-2005  
Self and Identity, 2000-2005  
Asian Journal of Social Psychology, 1997-2002  
Journal of Conflict Resolution, 1998-2003  
Psychological Science, 2003-2007

*Editorial Board Member: Present*

Perspectives on Psychological Science, 2005-  
Social Cognition, 1993-  
Psychological Inquiry  
Social, Cognitive, and Affective Neuroscience, 2005-  
Personality and Social Psychology Compass, 2007-  
Brain and Behavioral Science, 2009-

*Ad-hoc Reviewer (Journals):*

Science; Proceedings of the National Academy of Sciences; Psychological Review;  
Psychological Bulletin; American Psychologist; Psychological Science; Journal of  
Experimental Psychology: General; Journal of Experimental Psychology: Learning,  
Memory, & Cognition; Journal of Personality and Social Psychology; Social Cognition;  
Journal of Experimental Social Psychology; Personality and Social Psychology Bulletin;  
Memory and Cognition; Memory and Language; Journal of Applied Social Psychology;  
Sex Roles; Psychology of Women Quarterly; Group Processes and Intergroup  
Relations; Current Directions in Psychological Science; Psychological Methods;  
Cognition and Emotion; International Journal for the Psychology of Religion; Personality  
and Social Psychology Review; Psychonomic Review and Bulletin; Behavioral and  
Brain Sciences; Journal of Neuroscience; Journal of Cognitive Neuroscience; Nature  
Neuroscience; European Review of Social Psychology; Child Development;  
Developmental Science; Social Science Research; Motivation and Emotion;  
Organization Behavioral and Human Decision Processes; Journal of Political  
Psychology; European Journal of Developmental Psychology;

*Ad-hoc Reviewer (Other):*

NSF (Undergraduate Science, Engineering, and Mathematics Education); NSF (Division of Behavioral Sciences); International Joint Conference on Artificial Intelligence; American Psychological Association; American Psychological Society; Eastern Psychological Association; Freeman Press Houghton Mifflin; Harper & Row; Westview Press; Cambridge University Press; Guilford Press; Hong Kong Research Grants Council; Harcourt, Brace, Jovanovich; Oxford University Press; Kluwer Press; Psychology Press (Taylor and Francis); Yale University Press; Society for Personality and Social Psychology; Catalyst Grants Harvard University; Padova University; Catalyst Grants, Harvard University

**Undergraduate award-winning senior theses**

Karen Drogas (Angier Prize, Yale University)  
 Chia Tsay (Hoopes Prize, Harvard University)  
 Nell Thomas (Hoopes Prize, Harvard University)  
 Oludami Ogunnaike (Hoopes Prize, Harvard University)  
 Dobimir Rahnev (Hoopes Prize, Harvard University)

**Graduate and Post-graduate Advising**

M.S. Students: Anne Beall, Andi Clark, Jeff Ebert, Nicole Gleason, Jamaal McDell, Marshall Rosier, Wendi Walsh;

PhD Students:

<i>Student</i>	<i>Degree</i>	<i>Institution</i>	<i>Current Position</i>
Scott Akalis	PhD	Harvard	McKinsey & Company
Andrew Baron	PhD	Harvard	University of British Columbia, Canada
Irene Blair	PhD	Yale	University of Colorado, Boulder
Siri Carpenter	PhD	Yale	Science Writer
Eva Chen		Harvard Ed	Graduate Student
Dolly Chugh	PhD	Harvard	Stern School of Business, NYU
Emily Cogsdill		Harvard	Graduate Student
Juan Contreras		Harvard	Graduate Student
Wil Cunningham	PhD	Yale	Ohio State University
Nilanjana Dasgupta	PhD	Yale	University of Massachusetts, Amherst
Yarrow Dunham	Ed D	Harvard Ed	Princeton University
Jack Glaser	PhD	Yale	University of California, Berkeley
Aiden Gregg	PhD	Yale	University of Southampton, England
Curtis Hardin	PhD	Yale	CUNY, Brooklyn College
Larisa Heiphetz		Harvard	Graduate Student
Kristin Lane	PhD	Harvard	Bard College
Kristi Lemm	PhD	Yale	Western Washington University
Jason Mitchell	MS	Yale	Harvard University
Brian Nosek	PhD	Yale	University of Virginia
Christelle Ngnoumen	PhD	Harvard	Graduate Student
Brandi Newell	PhD	Harvard	Graduate Student

Kristina Olson	PhD	Harvard	Yale University
Jaihyun Park	PhD	Yale	CUNY, Baruch College
Caroline Wilmuth		Harvard	Graduate Student

Postdoctoral Fellows:

<i>Candidate</i>	<i>Funding</i>	<i>Current Position</i>
Dana Carney	MBB -- Harvard	Columbia Business School
Thierry Devos	Swiss Science Found.	San Diego State University
Stephanie Goodwin	NSF	Purdue University
Jason Mitchell	NIMH-NRSA	Harvard University
Marte Otten	Dutch Science Found.	Universiteit van Amsterdam
Kimihiro Shiomura	Japanese Found	Shinsu University, Japan
Damian Stanley (w/Phelps)	Third Millennium/NYU	Caltech
Carlo Cerruti	Harvard College Fellow	Current Postdoc
Piercarlo Valdesolo	Harvard College Fellow	Pomona College

Visiting Scholars to Banaji Lab: Maira Mukumbayeva (Kazakstan, Fulbright); Sendhil Mullainathan (Harvard, Economics); Linda Krieger (Boalt School of Law, UC Berkeley; as Radcliffe Fellow); Anthony Greenwald (U. Washington, as Radcliffe Fellow); Melanie Steffens (Germany); Yuval Feldman (Bar-Ilan University, Israel)

Visiting students to Banaji Lab:

Olga Pimentel (Connecticut College); Liz JiYun Lee (NYU); Michael Schiessl (Technical University, Berlin); Patricia Boozer (Union Institute, OH); Rhiannon Turner (Oxford University); Wilhelm Hoffman (Trier); Matteo Forgiarini, (Milan, Fulbright), Shreedhari Desai (University of Utah);

**Research Interests**

Social Cognition; Implicit Cognition; Consciousness; Beliefs and Attitudes (Stereotypes and Prejudice); Emotion; Memory; Self; Development of Social Cognition; Measurement of Implicit Social Cognition; Social Neuroscience; Ethical and Legal Implications of Implicit Social Cognition;

**Teaching Interests**

Introductory Psychology; History of Psychology; Research Methods in Psychology; Social Cognition; Implicit Social Cognition; Person Perception; Intergroup Relations; Psychological Constructions of Self; Social and Affective Neuroscience; Developmental Social Cognition;

Expert Witness: State of New Hampshire v. Michael Addison

**Professional Service**

YALE UNIVERSITY

Co-Director, Social Interaction Computer Lab, 1987-1995  
Women's Studies Council, 1987-2001  
Advisor, Summer Exchange Program, Yale Graduate School, 1988 and 1992  
Committee on Yale's Interdisciplinary Programs in the Social Sciences, 1988-1989  
Advisor, Joint Program in Computer Science and Psychology, 1990-1998  
Director of Undergraduate Studies, Women's Studies Program, 1990-1991  
Director of Undergraduate Studies, Department of Psychology, Spring 1992, Spring 1995-1999  
Committee on Teaching and Learning, Yale College, 1991-1992  
    Chair, Subcommittee on Teaching Awards  
Executive Committee, Graduate School, 1992-1993; 1998-1999; 1999-2000; Fall 2000  
Member, Subcommittee on Teaching Fellow Classification, 1992  
Co-Chair, Subcommittee on Teaching Fellow Classification, 1993  
Advisor to Committee to Appoint the President, Yale University, 1993  
Investigator, Dean's Advisory Committee on Student Grievances, 1994  
Steering Committee on 25 Years of Coeducation at Yale, 1994-1995  
Committee on the Economic Status of the Faculty, 1994-1995  
National Science Foundation Study Section, Division of Social, Behavioral, and Economic Sciences, 1994  
National Institute of Mental Health, Social and Group Processes Review Committee, 1995-1996  
South Asia Studies Committee, 1994-2001  
Advisory Committee on Library Policy, 1994-1995  
Committee on Appointments Procedures, 1995-1996  
Trustee, Hovland Memorial Lecture, 1997-2001  
Term Appointments Committee, 1998  
Advisory Committee to Appoint the Dean of the Graduate School, 1998  
Advisory Committee to the Chair, Department of Psychology, 1998-1999  
Planning Committee, Festschrift for Robert G. Crowder, 1999  
Planning Committee, Department of Psychology, 1999-2000  
Expository Writing Committee, Yale College, 1999-2000  
Yale College, Junior Faculty Fellowship Committee, 2000-2001  
Faculty Committee on Women at Yale in the Tercentennial (300/30), 2000-2001  
Women's Faculty Forum, 2000-2001  
The Tanner Lectures Committee, Yale University 2000-2001  
Advisory Committee on Yale College Admissions, 2000-2001

#### HARVARD UNIVERSITY

Committee on Higher Degrees, Psychology, Harvard, Spring 2002  
Hoopes Prize Committee, Harvard College, Spring 2002  
Committee on Undergraduate Instruction, Psychology, Harvard, 2003-2004  
Curriculum Review Committee, Harvard College, 2003-2004  
Steering Committee, Mind, Brain, Behavior, Harvard, 2003-2006  
    Committee on Postdoctoral Initiative, 2004-2005

Standing Committee, Mind, Brain, Behavior, Harvard, 2003-2006  
Faculty Council, Social Science, 2003-2006  
    Committee on Undergraduate Education, 2003-2006  
    Committee on Graduate Education, 2005-2006  
    Subcommittee, Advisory Group to FC on FAS Dean's Search, 2006  
Steering Committee, Institute for Quantitative Research in the Social Sciences  
    (previously, Center for Basic Research in the Social Sciences), 2003-2006  
Committee on Honorary Degrees, Harvard University, 2003-2006  
Concentration Track Advisor, Mind, Brain, Behavior, 2004  
Advisory Committee, Appointment of Dean of Harvard Business School, 2005  
Interdisciplinarity in the Social Sciences, Dean's Committee, 2004  
Organizational Behavior Policy and Admission Committee, 2005-2007  
Standing Committee on Women, FAS, 2005-2008  
Standing Committee, Life Sciences Education, FAS, 2005-2007  
Education Policy Committee, FAS, 2006-2007  
Standing Committee on Speaking and Writing, Faculty of Arts and Science, 2006-2007  
Advising and Counseling Subcommittee, Harvard College, 2006-2007  
Program in General Education, Humanities Subcommittee, 2008  
Priorities Committee, Faculty of Arts and Science, 2008-2009  
Advisory Council, Faculty Development and Diversity, FAS, 2009-2010  
Committee on Professional Conduct, Faculty of Arts and Science, 2008-2010  
Visiting Committee, Harvard Business School, 2005-2010  
Hoopes Prize Social Science Committee, Harvard College, 2010  
Program in General Education, Full Committee, 2009-2010  
Program in General Education, Social Science Subcommittee, 2009-2010  
Educational Policy Committee, 2009-2010  
William James Lectures Committee, Department of Psychology, 2006-

Current:

Senior Advisor to the FAS Dean on Faculty Development, 2010-  
Head Tutor, Department of Psychology, 2005-  
    Committee on Undergraduate Instruction, 2005-  
    Curriculum Committee, 2005-  
Advisory Board, Safra Center for the Study of Ethics, 2010-  
Board of Freshman Advisors, Harvard College, 2003-  
Committee on Honors, Department of Psychology, 2005-  
Life Science Education Committee, 2006-  
Committee to create a joint Ph.D. in FAS and the Graduate School of Education, 2010-  
    2011  
FAS Diversity Advisory Committee, 2010-  
IDEA Council, Harvard University, 2010-  
Selection Committee, Exploratory Seminars, Radcliffe Institute, 2010-2011  
Selection Committee, Graduate Fellows, Safra Center for Ethics, 2011  
Co-Chair, IDEA Council, President's Office, 2012

Disciplinary Service:

Co-Chair, New England Social Psychology Association meetings, 1987  
Regional Representative, American Psychological Society, 1988-1990  
Advisor, Institute for Psychological Research, Government of India, New Delhi, 1989, 1992  
Co-Chair, Division 8 Program, American Psychological Association, 1990  
Member, Science Weekend Planning Committee, American Psychological Association, 1990  
Chair, Dissertation Award Committee, Society for the Psychological Study of Social Issues, 1991-1992  
Member, Program Committee, American Psychological Society, 1993-1994  
University Liaison, American Psychological Society, 1993-  
Co-Chair, Program Committee, American Psychological Society, 1994-1995  
National Institute of Mental Health, Exploratory Grants in Social Neuroscience, 2002  
Advisory Board, Scientific American Frontiers  
Advisory Board, TESS: NSF-Sponsored Opportunities for Innovative Data Collection, 2002-2009  
Member, Executive Committee, Society of Experimental Social Psychology, 1996-1999  
Member, Program Committee, Society of Experimental Social Psychology Meetings, 1997 and 1998  
Secretary, American Psychological Society, 1997-1999  
Chair, Task force on Dissemination of Psychological Science, American Psychological Society, 1998-1999  
Chair, Distinguished Scientist Award Committee, Society of Experimental Social Psychology, 1998-1999  
Member, Review Committee (five departments), Brown University, 1999  
Member, Board of Scientific Affairs, American Psychological Association, 1999- 2001  
Liaison to Board for the Advancement of Psychology in the Public Interest, 1999- 2001  
Program Co-Chair, Society for Personality and Social Psychology meeting, 2001 meeting  
Member, Membership Committee, Division 3 (Experimental Psychology), APA, 2000-  
Member, Committee on the Conduct of Internet Research, American Psychological Association, 2000  
Co-Organizer, Festschrift for William J. McGuire, American Psychological Association, 2001  
Co-Chair, Program Committee, Society for Personality and Social Psychology, 2001  
Advisory Board, Gender Equity Project on the Advancement of Women Scientists, Hunter College, CUNY, 2002-2006  
Member, Thomas M. Ostrom Award Committee, Person Memory Interest Group, 2002-2005  
Member, Review Committee, Department of Psychology, University of California - Santa Barbara, 2003  
Advisor to FFFBI, WGBH Interactive Kids Group, Boston

Advisor to APA on amicus brief submitted in *Grutter v. Bollinger* and *Gratz v. Bollinger*  
Member, Elections Committee, American Psychological Society, 2002-2005  
Instructor (with I. V. Blair and B. A. Nosek), Methods of assessing implicit social cognition, First Summer Institute in Social Psychology, Boulder, CO, 2002  
Convener, Exploratory Seminar: The Psychology of Implicit Bias and the Legal Design of Equality, Radcliffe Institute for Advanced Study, Harvard University, April 2003 and Radcliffe cluster for 2004-2005  
Co-Organizer (with Max Bazerman) Center for Basic Research in the Social Sciences, Conference on Social Justice, Harvard University, May 2004.  
Member, Election Committee, American Psychological Society, 2003-2006  
Board Member, Foundation for Personality and Social Psychology, 2005-2006  
Chair, Awards Committee, American Psychological Association, Division 3 (Experimental Psychology), 2007  
Advisory Committee, Summer Institute in Social Psychology, SPSP, 2004-2007  
Committee for the Exploration of Health Relevance in Basic Behavioral Science, Federation of Behavioral, Psychological, and Cognitive Sciences, 2005  
Disciplinary Panel, Bellagio Study Center, Rockefeller Foundation, 2005-2007  
Chair, Awards Committee, Division 3 (Experimental Psychology), APA, 2007-2008  
Member, Theory Innovation Prize Committee, SPSP, 2008  
Task Force on Research Funding, Society for Personality and Social Psychology, 2008  
Juror, Boston 100K ArtScience Innovation Prize [Cloud Foundation, Boston Mayor's office, Idea Translation Lab, Le Laboratoire, and Boston World Partnerships], 2010

Current:

Advisory Board, Mirror of Race Project, 2007-  
Advisory Committee, NSF Project on Cognitive Science, Boston Museum of Science, Discovery Center, 2007-  
Board of Directors, Psychological Clinical Science Accreditation System, 2007-  
Advisory Board, Women and Public Policy Program, Kennedy School of Government, Harvard University, 2008-  
Study Advisory Board, Racial Discrimination and Chronic Illness, Harvard School of Public Health, 2007-  
Board Member, Methusalem Award, Ghent University, Belgium, 2009-2016  
President, and Member of Board of Directors, Association for Psychological Science, 2009-2010  
Advisory Board, Hall of Human Life, Boston Museum of Science, 2009-  
Scientific Leadership Task Force, Society for Personality and Social Psychology, 2009-2010  
Founding Member, Advisory Board, Social Psychology Network  
Publication Board, Association for Psychological Science, 2010-2013  
Steering Committee, Athena Collaborative Group, 2009-  
Safra Lab Advisory Committee, Edmond J. Safra Foundation Center for Ethics, 2010-  
Outreach Advisory Committee, Federation for the Advancement of Behavioral and Brain Sciences, 2010-

Board of Directors, Social Sci, 2010-  
Affiliate, Ideas42

Media Award Committee, Society for Personality and Social Psychology, 2012

Advisory Committee, Global Science Education through Engagement, 2011-

## Exhibits

Franklin Institute, Philadelphia, PA: Who Am I? [An interactive exhibit on *Identity: From genes to culture*]

Le Laboratoire, Paris, France: [Scientist partner to artist Shilpa Gupta's exhibit *While I Sleep*] 2009

## Publications

### Books

1. Jost, J., Banaji, M. R., Prentice, D. A., (2004). *Perspectivist social psychology: The yin and yang of scientific progress*. Washington, DC: American Psychological Association. [Reviewed in *PsycCRITIQUES*, 49 (Suppl 9) November 23, 2004].
2. Banaji, M. R. & Greenwald, A. G. *Blindspot: The Hidden Biases of Good People*. Under contract, Random House.
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### Articles, Chapters, Commentaries

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**Peer-reviewed Conference Papers: Over 200 papers presented at conferences and conventions.**

1. Breckler, S. J., Banaji, M. R., Greenwald, A. G., & Pratkanis, A. R. (1981). An experimental analog of the self as a memory system. Paper presented at the meeting of the American Psychological Association, Los Angeles, CA.
2. Greenwald, A. G., Banaji, M. R., Pratkanis, A. R., & Breckler, S. J. (1981). A centrality effect in recall. Paper presented at the meeting of the Psychonomic Society, Philadelphia, PA.
3. Banaji, M. R., & Greenwald, A. G. (1982). A second-generation effect: Evidence for an encoding centrality principle. Paper presented at the meeting of the American Psychological Association, Washington, D.C.
4. Banaji, M. R., & Greenwald, A. G. (1984). When does self-reference facilitate recall? Paper presented at the meeting of the Eastern Psychological Association, Baltimore, MD.
5. Banaji, M. R., & Greenwald, A. G. (1984). Self-generated information aids memory at retrieval. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
6. Banaji, M. R., Bellezza, F. S., & Greenwald, A. G. (1985). Are women more emotional?: Gender differences in reported emotional response do not translate to recall. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
7. Greenwald, A. G., Bellezza, F. S., & Banaji, M. R. (1985). Self-esteem, self-consciousness and access to self knowledge. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
8. Banaji, M. R., & Steele, C. A. (1986). Alcohol and self-inflation: Evidence for a cognitive conflict model. Paper presented at the meeting of the Western Psychological Association, Seattle, WA.
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10. Marlatt, G. A., Stephens, R. S., Kivlahan, D., Brief, D. J., & Banaji, M. R. (1986). Empirical evidence on the reliability and validity of self-reports of alcohol use and associated behaviors. Paper presented at the Workshop on the validity of Self-report in Alcoholism Treatment Research, NIAAA, Washington, D.C.
11. Banaji, M. R. (1987). The status of research on gender in psychology. Paper presented at the meeting of the New England Women's Studies Association, Hartford, CT.
12. Banaji, M. R., & Josephs, R. A. (1987). Alcohol and memory: Encoding and retrieval deficits. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
13. Banaji, M. R. (1988). Affect and Memory: Another look at repression. Paper presented at the Conference on Affect and Motivation, Nagshead, NC.

14. Banaji, M. R., & Steele, C. M. (1988). The self-inflation benefits of alcohol. Paper presented at the meeting of the American Psychological Association, Atlanta, GA.
15. Droga, K., & Banaji, M. R. (1988). Attributes for group performance: Self-serving biases and the nature of the self. Paper presented at the meeting of the Connecticut Psychological Association, New Haven, CT.
16. Friedman, L., & Banaji, M. R. (1988). Self-deception and affective inferences. Paper presented at the meeting of the Connecticut Psychological Association, New Haven, CT.
17. Banaji, M. R., & LaFrance, M. (1989). Gender and emotionality: Differences in verbal expression and similarities in rated intensity. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
18. Banaji, M. R. (1990). Implicit attitudes: A gender bias in fame judgments. Paper presented at the Social Cognition Conference, Nagshead, N.C.
19. Hardin, C., & Banaji, M. R. (1990). Affective intensity and valence in memory. Paper presented at the meeting of the American Psychological Association, Boston, MA.
20. Banaji, M. R. (1990). Affect and memory: Intensity and asymmetry effects. Paper presented at the meeting of the Person Memory Interest Group, Buffalo, NY.
21. Rothman, A. J., Hardin, C., & Banaji, M. R. (1991). Target identity moderates the influence of activated information on social judgment. Paper presented at the meeting of the American Psychological Society, Washington, D.C.
22. Hardin, C., Rothman, A. J., & Banaji, M. R. (1991). Effects of activated information on in-group and out-group judgments. Paper presented at the meeting of the American Psychological Society, Washington, D.C.
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24. Banaji, M. R., & Hardin, C. (1992). The automatic influence of gendered language on thought. Symposium on Language, Thought, and Gender. American Psychological Society, San Diego, CA.
25. Marks, A. R., & Banaji, M. R. (1993). Affect disrupts perceptual processing at encoding. Paper presented at the meeting of the American Psychological Society, Chicago, IL.
26. Marks, A. R., & Banaji, M. R. (1993). Affect disrupts implicit memory. Paper presented at the meeting of the American Psychological Association, Toronto, Canada.
27. Banaji, M. R. (1993). Implicit stereotyping. Symposium at the meeting of the Society of Experimental Social Psychology. Santa Barbara, CA.
28. Banaji, M. R. (1994). An introduction to the life and career of Florence L. Geis. Invited symposium on Gender and Achievement: A Symposium in Honor of Florence Geis. American Psychological Society, Washington, D.C.
29. Blair, I. V., & Banaji, M. R. (1994). Automatic gender stereotyping using a priming procedure. Paper presented at the meeting of the American Psychological Society, Washington, D.C.

30. Jost, J. T., Banaji, M. R., Greenwald, A. G. (1994). Experiments on (Un)consciousness raising: Exploring the false fame bias in feminist samples. Paper presented at the meeting of the American Psychological Society, Washington, D.C.
31. Walsh, W., Banaji, M. R., Hughes, R., & Greenwald, A.G. (1994). Race stereotyping in identification of criminals and politicians. Paper presented at the meeting of the American Psychological Society, Washington, D.C.
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34. Dasgupta, N., Abelson, R. P., & Banaji, M. R. (1995). Stereotyped judgments of groups and individuals are differentially affected by group-relevant and individual-relevant primes. Paper presented at the meeting of the American Psychological Society, New York, NY.
35. Walsh, W., Banaji, M. R., & Greenwald, A. G. (1995). A failure to eliminate race bias in judgments of criminals. Paper presented at the meeting of the American Psychological Society, New York, NY.
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37. Glaser, J., Banaji, M. R., & Greenwald, A. G. (1996). Automatic prejudice: Evaluative priming of race categories. Paper presented at the meeting of the American Psychological Society, San Francisco, CA.
38. McGhee, D. E., Greenwald, A. G., & Banaji, M. R. (1996). The implicit association task reveals unconscious racial stereotypes. Paper presented at the meeting of the American Psychological Society, San Francisco, CA.
39. Park, J., & Banaji, M. R. (1996). The effect of arousal and retention delay on memory: A meta-analysis. Paper presented at the meeting of the American Psychological Society, San Francisco, CA.
40. Schwartz, J. L. K., Greenwald, A.G., & Banaji, M. R. (1996). A novel approach to implicit attitude measurement: The implicit association task. Paper presented at the meeting of the American Psychological Society, San Francisco, CA.
41. Banaji, M. R. (1997). Some recent experiments using the Implicit Association Test. Paper presented at the meeting of the Person Memory Interest Group, Kings City, Canada.
42. Carpenter, S. J., Banaji, M. R. (1997). Dissociations between implicit attitudes and beliefs in subtypes of social groups. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
43. Dasgupta, N., Banaji, M. R., & Abelson, R. P. (1997). Beliefs and attitudes toward cohesive groups. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.

44. Dunn, M., Wegner, D.T., Banaji, M. R. (1997). Elimination of race bias through activation of alternative stereotype components. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
45. Glaser, J., & Banaji, M. R. (1997). Unconscious race prejudice via subliminal priming. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
46. Lemm, K. and Banaji, M. R. (1997). Automatic gender stereotyping of actions. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
47. Mitchell, J. A. & Banaji, M. R. (1997). Affect and memory: Dissociations of explicit and implicit measures. Paper presented at the meeting of the American Psychological Society, Washington, D.C.
48. Nosek, B., Banaji, M. R., & Greenwald, A.G. (1997). Gender differences in implicit attitudes toward mathematics. Paper presented at the meeting of the American Psychological Society, Washington, D.C.
49. Carpenter, S. J. & Banaji, M. R. (1998). Implicit attitudes and behavior toward female leaders. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
50. Dasgupta, N. & Banaji, M. R. (1998). Pigments of the imagination: The role of perceived skin color in stereotype maintenance and exacerbation. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
51. Glaser, J., & Banaji, M. R. (1998) Assimilation and contrast in automatic evaluation and prejudice. Paper presented at the annual meeting of the Society for the Psychological Study of Social Issues, Ann Arbor, MI.
52. Greenwald, A. G., Banaji, M. R., Rudman, L. A., Farnham, S. D., Nosek, B.A., Rosier, M. (1998). Prologue to a unified theory of attitudes, stereotypes, and self-concept. Paper presented at the International Symposium on Affect and Cognition, Sydney, Australia.
53. Lemm, K. & Banaji, M. R. (1998). Implicit and explicit gender identity and attitudes toward gender. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
54. McCarthy, D., Salovey, P., Banaji, M. R., Bedell, B. T., Carpenter, S. J., Park, J., & Truax, K. (1998). The importance of elective group membership to undergraduate self-esteem. Paper presented at the meeting of the American Psychological Society, Washington, D.C.
55. Mitchell, J., Nosek, B., & Banaji, M. R. (1998). A rose by any other name? Dissociated attitudes toward social group members. Paper presented at the meeting of the American Psychological Society, Washington, D.C.
56. Nosek, B.A., Banaji, M. R., & Greenwald, A.G. (1998). Gender differences in implicit attitude and self-concept toward mathematics and science. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.

57. Nosek, B. A., Banaji, M. R., & Greenwald, A. G. (1998). Math = Bad + Male, Me = Good + Female, therefore Math ≠ Me. Paper presented at the meeting of the American Psychological Society, Washington, D.C.
58. Park, J., & Banaji, M. R. (1998). The influence of mood on stereotyping. Paper presented at the annual meetings of the American Psychological Society, Washington, D.C.
59. Rosier, M., Banaji, M. R., & Greenwald, A.G. (1998). Implicit and explicit self-esteem & group membership. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
60. Truax, K., Banaji, M. R., Salovey, P., Bedell, B., Carpenter, S. J., McCarthy, D., Park, J. (1998). The role of joining groups in psychological adaptation. Paper presented at the meeting of the American Psychological Society, Washington, D.C.
61. Banaji, M. R., Park, J., & Greenwald, A.G. (1999). Two mechanisms of social judgment: An application of signal detection theory to uncover the bases of stereotyping. Symposium on Social psychology, personality, and false memories: Investigations using signal theory at the meetings of the Eastern Psychological Association, Providence, RI.
62. Steward, W. T., Salovey, P., & Banaji, M. R. (1999). Unconscious associations about gay men and AIDS and their effects on responses to framed messages.
63. Carpenter, S. & Banaji, M. R. (1999). Self and culture and determinants of attitude: Implicit preference for subtypes of male and female. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
64. Lemm, K. M., Kluever, J. L., Dabady, M., & Banaji, M. R., (1999). Links between gender-specific language and thought. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
65. Gregg, A. P. & Banaji, M. R. (1999). Antecedents of implicit attitudes. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
66. Goodwin, S. A., & Banaji, M. R. (1999). Gender and power: Evidence for an implicit persona/group discrimination discrepancy. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
67. Mitchell, J. P., Nosek, B. A., & Banaji, M. R. (1999). Dissociated implicit attitudes: Examples from race, gender, and profession. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
68. Glaser, J. & Banaji, M. R., (1999). Assimilation and contrast in automatic evaluation: Evidence for unconscious correction for bias. Paper presented at the annual meetings of the American Psychological Society, Denver, CO.
69. Cunningham, W.A., Banaji, M. R., & Nezlek, J. B. (1999). The roots of prejudice. Paper presented at the annual meetings of the American Psychological Society, Denver, CO.
70. Banaji, M.R. (1999). Ontogenesis of the concept of prejudice. Paper presented at the meetings of the European Association of Experimental Social Psychology (Symposium: Beyond Classic Forms of Prejudice), Oxford, England.

71. Steward, W. T., Salovey, P., & Banaji, M. R. (1999). Unconscious associations about gay men and AIDS and their effects on responses to framed messages. Poster presented at Yale University's AIDS Science Day, New Haven, CT.
72. Steward, W. T., Salovey, P., & Banaji, M. R. (1999). Unconscious associations about gay men and AIDS: Effects on responses to framed messages. Poster presented at the National HIV Prevention Conference, Atlanta, GA.
73. Banaji, M. R., (1999). Coorganizer (with S. Fiske), Symposium on The Nature of Prejudice: Old questions, new challenges. Society of Experimental Social Psychology, St. Louis, MO.
74. Phelps, E. A. O'Connor, K. J., Cunningham, W.A., Banaji, M. R., Gatenby, J. C., & Gore, J. C. (1999). Activation of the human amygdala in automatic evaluations of racial groups. Society for Neuroscience, Miami Beach, FL.
75. Lemm, K. & Banaji, M. R. (1999). Explicit motivation predicts implicit prejudice. Taking social psychology into the next millennium: The 1999 Graduate Student Conference at NYU, New York.
76. Nosek, B. & Banaji, M. R. (1999). Math is hard! Gender, mathematics, and implicit social cognition. Taking social psychology into the next millennium: The 1999 Graduate Student Conference at NYU, New York.
77. Glaser, J., & Banaji, M. R. (2000). The Ebb and flow of automatic evaluation: Its nature and consequences. Symposium presented at the first annual meeting of the Society of Personality and Social Psychology, Nashville, TN.
78. Glaser, J. & Banaji, M. R. (2000). Strange currents: Reversals in automatic evaluation. Society of Personality and Social Psychology, Nashville, TN.
79. Nosek, B.A., Cunningham, W.A., Banaji, M. R., & Greenwald, A.G. (2000). Measuring implicit attitudes on the internet. Society of Personality and Social Psychology, Nashville, TN.
80. Cunningham, W.A. & Banaji, M. R. (2000). Implicit classism: Attitude, identity, and self-esteem. Society of Personality and Social Psychology, Nashville, TN.
81. Mitchell, J., Nosek, B. A., & Banaji, M. R. (2000). Category salience determines implicit attitudes toward black females and white male targets. Society of Personality and Social Psychology, Nashville, TN.
82. O'Connor, Cunningham, W.A., Banaji, M. R., Gore, J., Gatenby, C. & Phelps, E. A. (2000). The implicit association test and fMRI: Neural basis of response competition. Society of Personality and Social Psychology, Nashville, TN.
83. Dasgupta, N. & Banaji, M. R. (2000). The influence of entitativity on perceptions of physical and psychological characteristics of social groups. Society of Personality and Social Psychology, Nashville, TN.
84. Lemm, K. L. & Banaji, M. R. (2000). Motivation to control implicit and explicit prejudice. Society of Personality and Social Psychology, Nashville, TN.
85. Gregg, A.P. & Banaji, M. R. (2000). Distinguishing implicit attitude from attitude accessibility. Society of Personality and Social Psychology, Nashville, TN.
86. Tokusato, D. M., Wegener, D. T., & Banaji, M. R. (2000, May). Developing implicit measurement of specific stereotype dimensions: A modified IAT. Midwestern Psychological Association, Chicago, IL.

87. Tokusato, D. M., Wegener, D. T., & Banaji, M. R. (2000, May). Predictive validity of a modified IAT measuring specific stereotype dimensions. Midwestern Psychological Association, Chicago, IL.
88. Steward, W.T., Salovey, P. & Banaji, M. R. (2001). Implicit associations, framing, and preference reversals. Society for Personality and Social Psychology, San Antonio, TX.
89. Goodwin, S. A. & Banaji, M.R. (2001). The interplay of implicit attitudes and beliefs about gender. Society for Personality and Social Psychology, San Antonio, TX.
90. Nosek, B. A. & Banaji, M.R. (2001). Self-presentational biases affect the relationship between implicit and explicit attitudes. Society for Personality and Social Psychology, San Antonio, TX.
91. Friedman, M.A., Nosek, B.A, Miller, I.W., Banaji, M. R. (2001). Implicit hopelessness and severity of depressive symptoms. Society for Personality and Social Psychology, San Antonio, TX.
92. Preacher, K. J., Cunningham, W. A., & Banaji, M.R. (2001). Implicit attitude measures: Consistency, stability, and convergent validity. Society for Personality and Social Psychology, San Antonio, TX.
93. Lane, K. A., Mitchell, J. A., Banaji, M. R. (2001). Formation of implicit attitudes: direct experience not required. Society for Personality and Social Psychology, San Antonio, TX.
94. Lemm, K. & Banaji, M. R. (2001). Personal and social motivation to respond without prejudice; Relationships with implicit and explicit attitude and behavior. Society for Personality and Social Psychology, San Antonio, TX.
95. Devos, T. & Banaji, M. R. (2001). Who is American? Implicit and explicit beliefs about ethnicity and American identity. Society for Personality and Social Psychology, San Antonio, TX.
96. Carpenter, S. J. & Banaji, M. R. (2001). Malleability of implicit gender stereotypes. Society for Personality and Social Psychology, San Antonio, TX.
97. Devos, T. Banaji, M. R. (2001). Equally American?: Implicit National Identity. Hot Topic, American Psychological Society, Toronto, Canada.
98. Levy, B. & Banaji, M. R. (2001). Implicit ageism. Symposium, American Psychological Association, San Francisco, CA.
99. Devos, T. & Banaji, M. R. (2001). Being American is synonymous with being White. Person Memory Interest Group. Coeur d'Alene, ID.
100. Cunningham, W., Johnson, M., Gatenby, J. C., Gore, J. C., Banaji, M. R. (2002). An fMRI study of conscious and unconscious evaluations of social groups. Society for Personality and Social Psychology, Savannah, GA.
101. Devos, T. & Banaji, M. R. (2002). Do ethnic minorities implicitly view themselves as being less American than Whites? Society for Personality and Social Psychology, Savannah, GA.
102. Lane, K. & Banaji, M. R. (2002). Yankee doodle dandy: implicit patriotism increases near a national holiday. Society for Personality and Social Psychology, Savannah, GA.

103. Nosek, B. & Banaji, M. R. (2002). Experimenter gender moderates women's implicit math attitudes. Society for Personality and Social Psychology, Savannah, GA.
104. Chugh, D. Lane, K. A., & Banaji, M.R. (2003). Implicit attitudes about negotiation predict behavior, Society of Personality and Social Psychology, Universal City, CA
105. Lane, K. A., & Banaji, M.R. (2003). Implicit ingroup affiliation predicts implicit outgroup bias. Society of Personality and Social Psychology, Universal City, CA.
106. Akalis, S., & Banaji, M.R. (2004). Prime & Prejudice: Exploratory Studies on Eliciting Tolerance. Society of Personality and Social Psychology, Austin, TX.
107. Baron, A.S., Shusterman, A., Bordeaux, A., & Banaji, M.R. (2004). Implicit Race Attitudes in African-American and Hispanic Children. Society of Personality and Social Psychology, Austin, TX.
108. Ebert, J., & Banaji, M.R. (2004). Positive Implicit Attitudes Toward Women Predict Sexist Beliefs. Society of Personality and Social Psychology, Austin, TX.
109. Gibson, L.A., Banaji, M.R., Nosek, B.A., & Greenwald, A.G. (2004). The pervasive implicit association of "Weapons" with "Black Americans". Society of Personality and Social Psychology, Austin, TX.
110. Lane, K.A., & Banaji, M.R. (2004). Implicit Intergroup Bias: The Contributions of Ingroup Liking and Outgroup Disliking. Society of Personality and Social Psychology, Austin, TX.
111. Mitchell, J.P., & Banaji, M.R. (2004). Neural Basis of Impression Formation Effects on Memory. Society of Personality and Social Psychology, Austin, TX.
112. Tsay, C.J., & Banaji, M.R. (2004). Perceptions of Achievement: Privileging Innate or Acquired Ability? Society of Personality and Social Psychology, Austin, TX.
113. Walton, G.M., & Banaji, M.R. (2004). Being what you say: The effect of linguistic labels on preferences. Society of Personality and Social Psychology, Austin, TX.
114. Banaji, M. R., & Baron, A. S. (2004). Implicit and explicit race attitudes: Evidence from ages 6, 10 and adulthood. Society of Personality and Social Psychology, Austin, TX.
115. Dunham, Y., Baron, A., & Banaji, M. (2004). Developmental social psychology: Outlining a new approach to the study of prejudice in children. Jean Piaget Society, Toronto, Canada
116. Dunham, Y., Baron, A.S. (2004). The Development of Implicit Race Bias. ISSBD. Ghent, Belgium.
117. Anthony G. Greenwald (University of Washington), Laura A. Gibson (Harvard University), Mahzarin R. Banaji (Harvard University), Brian A. Nosek (University of Virginia)- Pervasive Implicit Stereotypic Association of Weapons with Blacks. Policing Racial Bias Project Conference, Stanford University, CA.
118. Baron, A. S., Banaji, M. R. (2004). The stability and change of implicit and explicit prejudice across development. Jean Piaget Society, Toronot, Canada

119. Dunham, Y., Baron, A.S., Banaji, M.R. (2004). Exploring the relationship between self-identity, self-esteem, and intergroup attitudes in Hispanic-American children. New England Social Psychological Association, Storrs, CT.
120. Akalis, S., Nannapaneni, J., Banaji, M.R. (2005). The role of contemplative practices in shaping implicit attitudes. Society of Personality and Social Psychology. New Orleans, LA.
121. Chugh, D., & Banaji, M.R. (2005). Advice from Black, Hispanic, and Female Advice-Givers is Discounted. Society of Personality and Social Psychology. New Orleans, LA.
122. Dunham, Y., Baron, A.S., Banaji, M.R. (2005). The Development of Implicit Social Attitudes in the United States and Japan. Society of Personality and Social Psychology. New Orleans, LA.
123. Ebert, J., Olsson, A. Banaji, M.R., Phelps, E. A. (2005). Classical conditioning effects during extinction as a measure of race bias. Society of Personality and Social Psychology. New Orleans, LA.
124. McDell, J.J., Banaji, M.R., Cooper, J. (2005). Forced choice advocacy changes implicit (but not explicit) attitudes. Society of Personality and Social Psychology. New Orleans, LA.
125. Olson, K., & Banaji, M.R. (2005). Implicit Attitudes Predict Facial Mimicry. Society of Personality and Social Psychology. New Orleans, LA.
126. Sharp, L., Monteith, M., Banaji, M.R. (2005). An examination of intergroup attitudes among adoptive parents. Society of Personality and Social Psychology. New Orleans, LA.
127. Thompson, E., & Banaji, M.R. (2005). Implicit prejudice predicts support for President George W. Bush. Society of Personality and Social Psychology. New Orleans, LA. [accepted for presentation, unable to present]
128. Lane, K.A., Banaji, M.R. (2005). Separating implicit outgroup negativity and ingroup positivity. Society of Personality and Social Psychology. New Orleans, LA.
129. Cunningham, W.A., Johnson, M.K., Banaji, M.R. (2005). Neural correlates of explicit evaluation. Society for Personality and Social Psychology. New Orleans, LA.
130. Mitchell, J., Macrae, N., Banaji, M.R. (2005). Dissociable neural systems underlying impression formation. Society for Personality and Social Psychology. New Orleans, LA.
131. Olson, K. R., Dweck, C. S., Spelke, E. S., & Banaji, M. R. (2005) Developmental Trends in the Social Perception of Inequality: Spontaneous Affirmative Action or the Status Quo? Society for Research in Child Development Biennial Meeting. Atlanta, Georgia.
132. Baron, A.S., Dunham, Y., & Banaji, M.R. (2005). The development of implicit gender attitudes. Society for Research in Child Development. Atlanta, GA.
133. Dunham, Y., Baron, A.S., & Banaji, M.R. (2005). Bridging the Attitude-Behavior Gap through the Study of Implicit Race Attitudes. Society for Research in Child Development, Atlanta, GA.

134. Dunham, Y., Baron, A.S., & Banaji, M.R. (2005). Children's Implicit Intergroup Attitudes. Preconference symposium on Social Cognitive Development, 6th Annual Meeting of the Society for Social and Personality Psychology, New Orleans, LA.
135. Baron, A.S., Dunham, Y., Banaji, M.R. (2005). The Origins of Implicit Attitudes: Evidence from Four Developmental Studies. Society for Personality and Social Psychology. New Orleans, LA.
136. Dunham, Y., Baron, A. S., & Banaji, M. R. (2005). Balanced Identity as a Developmental Phenomenon. Paper presented at the Annual Meeting of the Jean Piaget Society. Vancouver, Canada.
137. Olsson, A., Ebert, J. P., Brennan, W., Fareri, D., Banaji, M. R., & Phelps, E. A. The influence of race on conditioned fear. Cognitive Neuroscience, New York, NY.
138. Olson, K. Dweck, C. S., Spelke, E. S., & Banaji, M. R. (2005). Getting rained on makes you bad: Children's use of random information in evaluating others. Developmental Social Psychology Workshop, Yale University.
139. Fiske et al. 8<sup>th</sup> Jena Conference on Intergroup Relations.
140. Akalis, S., Nannapaneni, J., and Banaji, M.R. (2006). Do-it-yourself implicit attitude makeovers: Investigating the role of positive concentration and contemplative practice. Society for Personality and Social Psychology. Palm Springs, CA.
141. Banaji, M.R., Nosek, B.A., and Thompson, E. (2006). Implicit prejudice predicts support for George W. Bush. Society for Personality and Social Psychology. Palm Springs, CA.
142. Baron, A.S., Dunham, Y. and Banaji, M.R. (2006). Children's Automatic Evaluation of Novel Social Groups. Society for Personality and Social Psychology. Palm Springs, CA.
143. Carney, D.R., Mela, E., and Banaji, M.R. (2006). First is best. Society for Personality and Social Psychology. Palm Springs, CA.
144. Chao, D.H., Carney, D.R., and Banaji, M.R. (2006). Bias without borders. Society for Personality and Social Psychology. Palm Springs, CA.
145. Dunham, Y. & Banaji, M.R. (2006). The invariance of the Angry=Black association across the lifespan. Society for Personality and Social Psychology. Palm Springs, CA.
146. Lane, K.A. & Banaji, M.R. (2006). The bounded web of implicit social preferences. Society for Personality and Social Psychology. Palm Springs, CA.
147. Mangu-Ward, M., Olson, K.R., and Banaji, M.R. (2006). Attitudes, beliefs, and behavior towards gays and lesbians. Society for Personality and Social Psychology. Palm Springs, CA.
148. Massa, J.A., Lane, K.A., and Banaji, M.R. (2006). The power to judge: The relationship between situational power and automatic Attitudes and stereotypes. Society for Personality and Social Psychology. Palm Springs, CA
149. Olson, K. R., & Banaji, M. R. (2006) Co-Chairs, Symposium on The Development of Social Cognition.

150. McDell, J.J., Uhlmann, E., Omoregie, H., and Banaji, M.R. (2006). The psychological correlates of bayesian racism. Society for Personality and Social Psychology. Palm Springs, CA.
151. Thomas, N.A., Ebert, J.P., and Banaji, M.R. (2006). An experimental test of policies designed to promote and prevent affirmative action. Society for Personality and Social Psychology, Palm Springs, CA.
152. Linder, N., Nosek, B. A., & Banaji, M. R. (2006). Implicit attitudes toward the elderly and young: Effects of gender, culture, and age. Society for Personality and Social Psychology, Palm Springs, CA.
153. Baron, A. S., Dunham, Y., & Banaji, M. R. (2006). Constraints on the development of intergroup attitudes: ingroup bias and social learning. EAESP conference on Developmental Perspectives on Intergroup Inclusion and Exclusion.
154. Banaji, M. R. (2006). Automatic nationalism. Discussant in symposium on Automaticity and Nationalism. Organizers: M. Ferguson & R. Hassin. Society for Experimental Social Psychology annual meeting, Philadelphia, PA.
155. Adams, R. Akalis, S., Banaji, M. R., Pittinsky, T.L. (2007). The effects of implicit attitude awareness on mock juror decision-making. Society for Personality and Social Psychology annual meeting, Memphis, TN.
156. Baron, A. S., Dunham, Y., Banaji, M. R., Carey, S. (2007). Constraints on social category-based inferences: a developmental analysis. Society for Personality and Social Psychology annual meeting, Memphis, TN.
157. Borges, V. L., Olson, K. R., Spelke, E. S., Dweck, C. S., & Banaji, M. R. (2007). Children's responses to group-based inequality. Society for Personality and Social Psychology annual meeting, Memphis, TN.
158. Dunham, Y. & Banaji, M. R. (2007). Angry = Black or Angry = Outgroup? Society for Personality and Social Psychology annual meeting, Memphis, TN.
159. Olson, K. R., Dunham, Y., Dweck, C. S., Spelke, E. S., & Banaji, M. R. (2007). American and Japanese children's preference for the lucky. Society for Personality and Social Psychology annual meeting, Memphis, TN.
160. Banaji, M.R. (2007). Us and them: Non-human primates are crucial for our understanding of "minds in society". Symposium on social psychology in the wild: How work with non-human primates can inform human social psychology. Society for Personality and Social Psychology annual meeting, Memphis, TN.
161. Carney, D.R., Green, A.R. Pallin, D.J., Raymond, K., Iezzoni, L. I., Banaji, M. R. (2007). Doctors' race-bias predicts impressions and treatment of Black and White patients. Symposium on Snap Judgments: Emerging Research on Quick Inferences about Others. Society for Personality and Social Psychology annual meeting, Memphis, TN.
162. Baron, A.S., Dunham, Y., Banaji, M.R., Carey, S. (2007). Constraints on social-category based inferences. Biennial Meeting of the Society for Research in Child Development symposium on the Cognitive and Cultural Origins of Social Categorization. Boston, MA.

163. Baron, A.S., Dunham, Y., Banaji, M.R. (2007). Cultural and cognitive foundations of implicit and explicit intergroup bias. Biennial Meeting of the Society for Research in Child Development. Boston, MA.
164. Smith, C., Nosek, B., Banaji, M. R. (2007). Age data. Xxx
165. Baron, A.S., Dunham, Y.D., Banaji, M.R., & Carey, S. (2007). Foundations of social categorization. Paper to be presented at the 5th Biennial Meeting of the Cognitive Development Society Symposium on Cognitive Developmental Perspectives on Social Categorization and the Implications for Intergroup Bias. Santa Fe, NM
166. Shutts, K., Banaji, M. R., & Spelke, E. S. (2007). Social categories guide young children's preferences for novel objects. Paper to be presented at the 5th Biennial Meeting of the Cognitive Development Society Symposium on Interactions Between Social Cognition and Object Cognition. Santa Fe, NM.
167. Hardin, C. D., Banaji, M. R., (2007). Implicit Social Cognition Applications to Policy. Princeton University, NJ.
168. Olson, K. R., Shutts, K., Spelke, E. S., & Banaji, M. R. (2008). Implicit intergroup attitudes in South Africa. Poster to be presented at the 9<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
169. Baron, A.S., Dunham, Y., & Banaji, M.R. (2008). Origins of implicit intergroup cognition. Paper presented at the 9<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychology symposium on Shedding Light on the mechanisms underlying implicit social cognition: Contributions from Developmental Psychology. Albuquerque, NM.
170. Tsay, C. & Banaji, M. R. (2008). Perceptions of achievement: Privileging innate over acquired ability, Paper presented at the 9<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
171. Lancaster, K., Banaji, M.R. & Nosek, B.A. (2008). The multiracial person: Universally tolerant? Paper presented at the 9<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
172. Dial, C. & Banaji, M. R. (2008). The measure of a man: The IAT demonstrates a strong male height preference. Paper presented at the 9<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
173. Banaji, M. R. (2008). The hammer of ideology. Paper presented at Ideology, Psychology and the Law, Second Conference on Law and the Mind Sciences, Harvard Law School, Cambridge, MA.
174. Baron, A.S., Dunham, Y., & Banaji, M.R. (June, 2008). Unraveling the roots of implicit intergroup bias. Paper to be presented at the 7th Biennial Convention of the Society for the Psychological Study of Social Issues symposium on Developmental Perspectives on Prejudice and Intergroup Relations. Chicago, IL.
175. Henri-Bhargava, A., Heberlein, A. S., Lancaster, K. Banaji, M. R, Fellows, L. K. (2008). Does the ventromedial prefrontal cortex represent implicit social knowledge, stimulus valence, or some combination of the two? Implicit

- Associations Test (IAT) Effects After Ventromedial Prefrontal Damage. Cognitive Neuroscience Annual Meeting, San Francisco, CA.
176. Stanley, D., Sokol-Hessner, P., Perino, M., Banaji, M. R., Phelps, E. (2008). Implicit race bias influences estimations of trustworthiness. Society for Judgment and Decision Making.
  177. Stanley, D., Sokol-Hessner, P., Perino, M., Banaji, M. R., Phelps, E. Implicit race bias influences estimations of trustworthiness (2000). International Symposium on Attention and Performance XXIII: Decision Making.
  178. Stanley, D., Sokol-Hessner, P., Perino, M., Banaji, M. R., Phelps, E. (2008). The contribution of implicit race bias to estimations of trustworthiness. Society for Neuroeconomics.
  179. Krieger, N., Carney, D., & Banaji, M. R. (2008). Using 21st century technologies to analyze the impact of racism on health: The implicit association test (IAT), web-based surveys, and explicit measures of racial discrimination.
  180. Komarraju, M., Dial, C., & Banaji, M. R. (2008, May). *College students' implicit and explicit self-concept in relation to academic motivation*. Poster presented at the 20<sup>th</sup> Annual Convention of the Association for Psychological Science, Chicago, IL.
  181. Srivastava, S. & Banaji, M. R. (2008). Collaborative Imprints: Implicit Social Cognition and Organizational Networks. Paper presented at the Organizations, and Markets Seminar, Harvard Business School.
  182. Srivastava, S. & Banaji, M. R. (2008). Collaborative Imprints: Implicit Social Cognition and Organizational Networks. Academy of Management Conference Chicago, IL
  183. Komarraju, M., Dial, C., & Banaji, M. R. (2009, February). *Implicit identity as a predictor of college students' implicit attitude*. Poster presented at the 10<sup>th</sup> Annual Meeting of the Society for Personality and Social Psychology, Tampa, FL.
  184. Komarraju, M., Dial, C., & Banaji, M. R. (2009, May). *College students' implicit theory of intelligence and attitude towards scholarly pursuits*. 21<sup>st</sup> Annual Convention of the Association for Psychological Science, San Francisco, CA.
  185. Heiphetz, L., Dial, C., Nosek, B., & Banaji, M. R. (2009, May). *Multiracials may be extra egalitarian: Evidence from the Implicit Association Test*. Poster to be presented at the 21<sup>st</sup> Annual Convention of the Association for Psychological Science, San Francisco, CA.
  186. Tsay, C. & Banaji, M.R. (2009). "She's a Natural!": From mere label to consumer preference. Discussant-facilitated paper presentation at the Association for Consumer Research North American Conference, Pittsburgh, PA.
  187. Srivastava, Academy of Management, 2009.
  188. Otten, M., & Banaji, M. R. (2010). Looking for the angry man: Evidence for racially biased visual search. Poster to be presented at the 11th annual meeting of the Society for Personality and Social Psychology Conference, Las Vegas, NV.
  189. Dial, C., Iyengar, S., Hahn, K., & Banaji, M. R. (2010). Explicit and implicit group and candidate attitudes in a representative sample during the 2008 Election/.

- Poster to be presented at the 11th annual meeting of the Society for Personality and Social Psychology Conference, Las Vegas, NV.
190. Heiphetz, L., Spelke, E. S., & Banaji, M. R. (2010, January). Implicit and explicit religious preferences/. Poster to be presented at the 11th annual meeting of the Society for Personality and Social Psychology Conference, Las Vegas, NV.
  191. Ho, A. K., Levin, D. T., Sidanius, J., & Banaji, M. R. (2010, January). Evidence for hypodescent and racial hierarchy in the perception of biracial individuals. Poster to be presented at the 11th Annual Meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
  192. Ho, A. K., Levin, D. T., Sidanius, J., & Banaji, M. R. (2010). Evidence for hypodescent and racial hierarchy in the perception of biracial individuals. Poster session presented at the 1st Annual Society for Personality and Social Psychology Political Psychology Pre-Conference, Las Vegas, NV.
  193. Chen, E.E., Dunham, Y., & Banaji, M.R. (2010). Testing the universality of developmental invariance in implicit intergroup bias. Poster to be presented at the 22nd Annual Convention of the Association for Psychological Science, Boston, MA.
  194. Banaji, M. R. (2010). Fanfare for the Common Man. In K. Olson and K. Shutts Symposium on Social Class at the annual meeting of the Association for Psychological Science, Boston, MA.
  195. Heiphetz, L., Spelke, E. S., & Banaji, M. R. (2010, May). Christian children's explicit and implicit religious preferences. Poster presented at the annual meeting of the Association for Psychological Science. Boston, MA.
  196. Tsay, C. & Banaji, M.R. (2011). Examining preferences for innate talent: Generalizability of the naturalness bias. Poster session accepted at the Society for Personality and Social Psychology Annual Conference, San Antonio, TX.
  197. Tsay, C. & Banaji, M.R. (2010). Privileging the natural across domains: Choices, preferences, and beliefs about sources of achievement. Poster session presented at the Society for Judgment and Decision Making Annual Conference, St. Louis, MO.
  198. Tsay, C. & Banaji, M.R. (2010). Privileging the natural across domains: Choices, preferences, and beliefs about sources of achievement. Discussant-facilitated paper presentation at the Higher School of Economics ICABEEP Conference, Moscow, Russia.
  199. Tsay, C. & Banaji, M.R. (2010). Naturals and strivers: Choices, preferences, and beliefs about sources of achievement. Discussant-facilitated paper presentation at the Academy of Management Annual Meeting, Montreal, Canada.
  200. Tsay, C. & Banaji, M.R. (2010). "Naturals" and "Strivers": Studies on sources of achievement. Discussant-facilitated paper presentation at the 10th Trans-Atlantic Doctoral Conference at London Business School, London, UK.
  201. Tsay, C. & Banaji, M.R. (2010). Malleability of performance evaluation: Predicting biases in basis of achievement. Poster session presented at the Association for Psychological Science 21st Annual Convention, Boston, MA.

- 202.** Tsay, C. & Banaji, M.R. (2010). Quantifying the costs of the naturalness bias. Poster session presented at the Society for Personality and Social Psychology Annual Conference, Las Vegas, NV.
- 203.** Tsay, C. & Banaji, M.R. (2010). Domain-specific preferences and beliefs about sources of achievement. Poster session presented at the Judgment and Decision-Making Pre-Conference, Society for Personality and Social Psychology Annual Conference, Las Vegas, NV.
- 204.** Contreras, J. M., Banaji, M. R., & Mitchell, J. P. (2011, January). Stereotypes are not semantic knowledge. Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX
- 205.** Contreras, J. M., Schirmer, J., Banaji, M. R., & Mitchell, J. P. (2011, January). Representations of the mental states of groups and individuals recruit the same cortical regions. Group Processes and Intergroup Relations Preconference of the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- 206.** Heiphetz, L., Spelke, E. S., Harris, P. L., & Banaji, M. R. (2011, January). Is God more like green or more like germs? Children's and adults' reasoning about religious, factual, and preference-based beliefs. *Paper to be presented at the Psychology of Religion and Spirituality Pre-Conference at the annual meeting of the Society for Personality and Social Psychology.* San Antonio, TX.
- 207.** Chen, E., Lane, K., Banaji, M. R., (2011). Nerd or reveller? General intelligence test performance inhibits and activates different identities. Association for Psychological Science, May 26 - 29, Washington, DC
- 208.** Heiphetz, L., Spelke, E.A., Banaji, M. R. (2011). Children Prefer Peers Who Share Their Beliefs" Annual conference of the Association for Psychological Science, May 26 – 29, Washington, D.C.
- 209.** Lehr, S., Valdesolo, P., Paharia, N., Lessig, L., & Banaji, M. R., (2011). The Consequences of Implicit Money Attitudes. Annual conference of the Association for Psychological Science, May 26 - 29, Washington, DC
- 210.** Valdesolo, P., Lehr, S., Pahria, N., Lessig, L., & Banaji, M. R. (2011). Perceptions of institutional corruption: One bad apple spoils the barrel. Annual Conference of the Association for Psychological Science, May 26 – 29, Washington, D.C.
- 211.** Heiphetz, L., Spelke, E. S., & Banaji, M. R. (2012, January). The development of belief-based social preferences. Paper to be presented at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- 212.** Chen, E.E., Corriveau, K.H., Banaji, M.R., & Harris, P.L. Impact of social group membership on children's association of traits with unfamiliar faces. Poster to be presented at the 13th Annual Meeting of the Society for Personality and Social Psychology, San Diego, CA.
- 213.** Chen, E.E., Dunham, Y., & Banaji, M.R. (2011). Examining the perceptions of mixed-race faces across culture and development. Accepted as a symposium paper at the Seventh Biennial Meeting of Society for the Study of Human Development.

